Brookland Solutions

Connect and transform your business operations with Brookland Solutions and Dynamics 365 Business Central

Why Choose Brookland Solutions?

We look at things differently! Every business is unique, so we treat our customers as unique too. We take the time to understand your business, discuss your requirements and work out the best solution to exceed your expectations.

Our Aim

Through the provision of professional consultancy services and project management excellence, the company strives to be the number one choice for Dynamics 365 Business Central resources, supporting both customers and Dynamics 365 partners.

With a detailed understanding of our customers needs, our aim is to help them get the most out of their system to drive the business forward, improve efficiencies and reduce costs.

Expertise

We have been involved with Microsoft Dynamics NAV / Business Central since it was first introduced to the UK in the mid-nineties and in that time we have gained significant experience in the implementation and support of Microsoft Dynamics NAV / Business Central solutions from the smallest of companies to global organisations across many industry sectors.

We are an effective and efficient team who enjoy working with our clients delivering best practice Microsoft Dynamics NAV / Business Central solutions for their businesses.

Brookland Solutions is trusted by and partnered with

Silver
Microsoft Partner

CERTIFIED PARTNER OF
QBS Group
Value Add SMB Distributor for Microsoft Dynamics

JET GLOBAL

idyn

Continia

Meet The Team

Although we were incorporated in 2008, our experienced team have been working with Microsoft Dynamics since 1999. During that time we have implemented and supported many Dynamics systems for 1,000s of users worldwide and our team have an average of over 15 years' experience in the industry.

We are a fully accredited Dynamics 365 Business Central partner with a highly experienced team of consultants, project managers, trainers, developers and support staff. Our team come from a range of professional business backgrounds; finance, sales, manufacturing and logistics.

Project Approach & Life Cycle

Functional Requirements Analysis

During this phase meetings will be held with the customer team to discuss and review requirements for each area of the business and identify key deliverables. Once this has been established a Gap Fit Analysis will be produced listing requirements on this basis.

Analysis and Design

This is likely to take the form of detailing the design requirements or modifications to standard functionality or additional functionality not delivered in standard Dynamics 365 Business Central.

Development

This phase allows us to extend the solution to integrate with other business systems to meet requirements either during the implementation or in the future. Configuration and development of the solution will be hosted at Brookland's data centre.

Deployment

During this phase, activities are undertaken to achieve a successful transition to the new Dynamics 365 Business Central environment. These activities include user training, user acceptance testing (UAT) and identifying any organisational change management matters.

Training

Brookland adopts a "train the trainer" approach which involves training a number of key users from the customer's team on the system. These users will then be responsible for end user training although Brookland will provide assistance as required.

Release and UAT

UAT will be undertaken using a fresh data set. Modifications required will be notified to Brookland and, on an iterative basis, code updates will be applied. To assist the UAT process we suggest each department signs off their functional element of the system.

Go-Live and Operation

This phase involves the final activities needed to close out the project and transition the solution to the customer. The Brookland project team will undertake a formal handover to the Brookland Support Desk. Final project approval and acceptance is then obtained.

Support

Business Central Support

Brookland Solutions has a dedicated support team that offers technical support to our clients across the UK. We take the time to get to know all our clients and their businesses, so when that all-important support call comes in, we understand the question and can deliver an accurate solution.

Our support packages can be tailored to the requirements of your business. The costings of our support packages are based on the scope of your system and are determined by factors such as the number of users, number of partner add-on integrations and the extent of customisation and complexity of the system.

Dynamics NAV Support

Brookland Solutions is a certified Microsoft partner with over 20 years of experience working to implement, support and extend Dynamics NAV. Our team of consultants and developers have extensive knowledge of the software and are able to support both standard and heavily bespoke systems, as well as third-party partner add-ons.

Our Support Packages include, but are not limited to, the following services:

- Out of Hours Support (by arrangement)
- Review Sessions
- Nationwide Support
- Simple Process for Changes
- UK Based Team
- Access to Consultants

Customer Stories

Pentel

Pentel have been operating Business Central, and formerly Dynamics NAV, for over 13 years and utilise all primary functionality offered within the software, including sales, purchasing, inventory, manufacturing and sub-contract processes and full warehousing. Pentel predominately distributes to the retail market.

Brookland have assisted Pentel with many projects, including the initial implementation, and have provided the standard Dynamics NAV platform for all of their European sites.

NH CASE

NH Case have been operating Dynamics NAV for over 7 years and utilise much of the primary functionality, including manufacturing. They distribute almost every category of food familiar to UK consumers, supplying manufacturers, wholesalers and caterers. They meet the specific requirements of schools, cruise ships, manufacturers and hospitals daily.

Jackson — Lifts · Escalators · Cradles

Jackson Lift Group have been operating Dynamics NAV for nearly 21 years and have grown to be the largest independent lift, escalator and cradle maintenance company in the UK.

Brookland have partnered Jacksons in many projects to develop their Dynamics NAV solution to meet their expanding requirements; most recently with the implementation of a solution to enable the Field Engineers to remotely collect and record their data directly with Dynamics NAV.

Some of our other customers include

PETER COX — raising standards in property preservation   IBA AVIATION UNLOCKED   ATG ENTERTAINMENT   AXA PPP HEALTHCARE — redefining / healthcare

Testimonials

'From the outset, the Brookland Solutions team demonstrated a high level of professionalism and expertise. Their knowledge of accounting systems and migration processes was evident, and they were able to guide us seamlessly through the entire transition. What could have been a daunting and complex process turned out to be a smooth and well-coordinated experience, thanks to their planning and execution.

The team at Brookland Solutions not only showcased technical proficiency but also a genuine commitment to understanding our unique business needs. They took the time to assess our existing accounting practices and tailor the migration plan accordingly, ensuring minimal disruption to our daily operations. Their attention to detail and proactive communication throughout the process reassured us that we were in capable hands.

One standout aspect of working with Brookland Solutions was their responsiveness to our queries and concerns. Whether it was a question about data integrity or a minor adjustment to the new system, the team was always quick to address our needs. This level of customer service significantly contributed to a positive overall experience.

As a result of Brookland Solution's efforts, we successfully transitioned to our new accounting software with little downtime and without any significant issues. Our team is now benefiting from the enhanced features and efficiency that the new system provides.'

Simon Luxford, Finance Director

LC Designs.Co.Ltd

"Brookland Solutions has been working with Peter Cox Ltd for over 13 years, developing and supporting our Dynamics NAV system.

Brookland Solutions have always been on hand to deal with any business requirements, be they small support issues (if and when they arise) or major system upgrades to the Dynamics NAV system. We have relied on the outstanding knowledge and experience of all Brookland Solutions staff throughout our time working with them.

I am no IT geek and my knowledge of computers and programming is limited. However, when working with any member of staff from Brookland Solutions, they always explain things in an easy-to-understand manner so that as the client, I have a full understanding of how the functionality works. The staff at Brookland Solutions are incredibly friendly, approachable, and supportive, and they are fonts of knowledge regarding the Dynamics NAV system."

National Administration Support Manager

Peter Cox Ltd